



## Coalition Member Statements

### Can Manufacturers Institute (CMI):

“Our initial calculations are the tariffs will increase the cost of the can by nearly 1 cent. This 1 cent average increase translates into \$1.1 billion that our industry and consumers will unnecessarily pay to the U.S. government. We appreciate the President temporarily exempting Canada and Mexico from this tariff,” Budway said, “but we still strongly encourage an exemption for the specific steels and aluminum products used to make food and beverage cans.”- Robert Budway, President, Can Manufacturers Institute (CMI).

*The Can Manufacturers Institute (CMI) is the national trade association of the metal can manufacturing industry and its suppliers in the United States. The can industry accounts for the annual domestic production of approximately 119 billion food, beverage and other metal cans; which employs more than 28,000 people with plants in 33 states, Puerto Rico and American Samoa; and generates about \$17.8 billion in direct economic activity. CMI members are committed to providing safe, nutritious and refreshing canned food and beverages to consumers.*

### Industrial Fasteners Institute (IFI):

“Fasteners are an integral part of virtually all manufactured products, and play a significant role in national security. Fastener manufacturers rely on access to adequate supplies of globally priced raw materials to remain competitive in the global economy. Restrictions on raw materials such as steel and aluminum result in increased domestic and global prices of raw materials and increased imports of downstream, value-added products such as fasteners. The negative impacts on downstream users likely will be greater than any benefits to steel and aluminum producers.”- Phil Johnson, CEO USA, Agrati-CMG, Chairman, Industrial Fasteners Institute (IFI) Board of Directors.

*The Industrial Fasteners Institute has served the industry since 1931 bringing together the senior management of fastener manufacturers and our suppliers to share best practices; work together on common problems and opportunities; and to address the issues of our users, the government and the public-at-large. We have a total of 127 members made up of 74 corporate members with 62 subsidiaries and 54 associate supplier members. Our members’ facilities are located all over the United States with concentrations in California for aerospace; Michigan, Indiana, Ohio and Illinois for automotive; and the same plus Pennsylvania, New England and the South for industrial products.*

### **National Tooling and Machining Association (NTMA):**

“NTMA member companies—small- and medium-sized tooling and machining shops located across the country—have benefited from tax and regulatory reform, as well as other policies enacted under the Trump Administration. But because steel is a critical input for our member companies and/or for their customers, the Section 232 tariffs threaten to erase the benefits of the Administration’s pro-business policies. These tariffs are equivalent to a giant tax increase on U.S. manufacturers. The Trump Administration should terminate these tariffs as quickly as possible so that our members can renew their on focus investing in growing their businesses, hiring and training more workers, and competing successfully in the global marketplace.” -Dave Tilsone, President, National Tooling and Machining Association (NTMA).

*NTMA’s 1,300 member companies design and manufacture special tools, dies, jigs, fixtures, gages, special machines and precision-machined parts. Some firms specialize in experimental research and development work as well as rapid prototyping. Many NTMA members are privately owned small businesses, yet the industry generates sales in excess of \$30 billion a year. NTMA’s mission is to help members of the U.S. precision custom manufacturing industry achieve business success in a global economy through advocacy, advice, networking, information, programs and services.*

### **North American Association of Food Equipment Manufacturers (NAFEM):**

“NAFEM opposes President Trump’s plan to impose steep tariffs of 25 percent on imported steel and 10 percent on imported aluminum. These tariffs will increase the costs of domestic and imported raw materials, putting foodservice equipment and supplies manufacturers and their employees at risk. In the interest of protecting and growing all U.S. manufacturing, we will continue to work independently and with the newly-formed Coalition of American Metal Manufacturers and Users to end these tariffs as soon as possible.” -Charlie Souhrada, Vice President, Regulatory & Technical Affairs, North American Association of Food Equipment Manufacturers (NAFEM).

*NAFEM is a trade association comprised of more than 550 foodservice equipment and supplies manufacturers providing products for food preparation, cooking, storage and table service for the food away from home market.*

### **Precision Metalforming Association (PMA):**

“The Section 232 steel and aluminum tariffs are already causing damage to the U.S. manufacturing sector, particularly downstream U.S. steel consuming companies, who alone employ 6.5 million Americans compared to the 140,000 employed by the U.S. steel industry. Some PMA member manufacturers are reporting that, because the tariffs have the effect of making the U.S. a closed market for steel, their domestic steel suppliers are raising prices by 30-40%, even higher than the 25% tariff placed on imported steel. The U.S. is becoming an island of high steel prices. This will result in our customers simply

importing the finished part. The lost business to overseas competitors will threaten thousands of jobs across the United States in the steel consuming manufacturing sector. This was our experience in 2002 when the U.S. last imposed tariffs on steel imports. Those “201” steel tariffs resulted in the loss of 200,000 American manufacturing jobs. President Trump campaigned on the promise to grow and protect manufacturing jobs. Unfortunately, the benefits gained from recently enacted tax and regulatory reforms will be wiped out by the tariffs. These tariffs need to be terminated as soon as possible.” - Roy Hardy, President, Precision Metalforming Association (PMA).

*PMA is the full-service trade association representing the \$137-billion metalforming industry of North America—the industry that creates precision metal products using stamping, fabricating, spinning, slide forming and roll forming technologies, and other value-added processes. Its nearly 800 member companies also include suppliers of equipment, materials and services to the industry. PMA leads innovative member companies toward superior competitiveness and profitability through advocacy, networking, statistics, the PMA Educational Foundation, FABTECH and METALFORM Mexico tradeshow, and MetalForming, Fabricating Product News and 3D Metal Printing magazines.*

#### **Precision Machined Products Association (PMPA):**

“Our member companies are concerned that the imposition of tariffs will place them at a disadvantage against foreign competitors whose finished goods do not face the same tariffs as do our imports of critical raw materials. The majority of our raw materials are domestically sourced, even on these we have seen major price increases, but certain specialty items are not produced here in sufficient quality or quantity to meet our country’s needs. Making US precision metalworking shops uncompetitive by imposing a 25% tariff (really a tax) will negatively impact far more jobs than these tariffs are claimed to protect. We find it interesting that the Administration thinks that the US steel industry and US steel workers need protecting. Profits among the US steelmakers are on a tear. And the number of steel mill jobs are currently at their highest since 1992, at 169,200. Meanwhile, the tariffs put at risk almost 6.5 million manufacturing jobs in the steel and aluminum consuming sector” - Miles Free, Director, Industry Research and Technology, Precision Machined Products Association

*The Precision Machined Products Association (PMPA) is a national trade association representing over 440 member companies involved in the production of highly engineered, precision machined components used in advanced automotive, aerospace, electrical, construction, and medical technologies PMPA’s members include metal producers, machining and manufacturing companies, machine tool builders, and producers of tooling, software and accessories, and metalworking fluids. The precision machining industry is best described by NAICS code 332721, and accounts for over 99,400 jobs with payrolls of \$5.1 billion and shipments of over \$18.4 billion. Our mission is to provide the information, resources and networking opportunities to advance and sustain its members while advocating for manufacturing throughout the United States.*